

price is \$600,000. After going up 11% in each of the past two years, prices there rose just 0.8% last year, the lowest in the region, according to the Fiserv index.

In areas like that, demand for pricey teardowns has slowed, says Baird & Warner real estate agent Ellen Carmignani. Many sellers, meanwhile, are reluctant to drop their asking prices

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"People have been sitting on their prices for too long and it's just not coming," she says.

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